



Mihail Ivanov Product Manager Digitalization R&D, ZF Wind Power

email 🖄 LinkedIn 🗞

Years in digitalization

26 Countries worked with customer & partners

Sectors with digitalization experience, focus on O&M

- Wind 🛧
- Off-highway
- Machinery
- Postal
- Geospatial



ZF Group, 2021 overview





157,549 employees







5.0% adjusted EBIT margin



EUR 1.6 billion investments in property, plant, and equipment

Powering 25% of installed geared wind power capacity

>180 GW

Shipped



>80,000

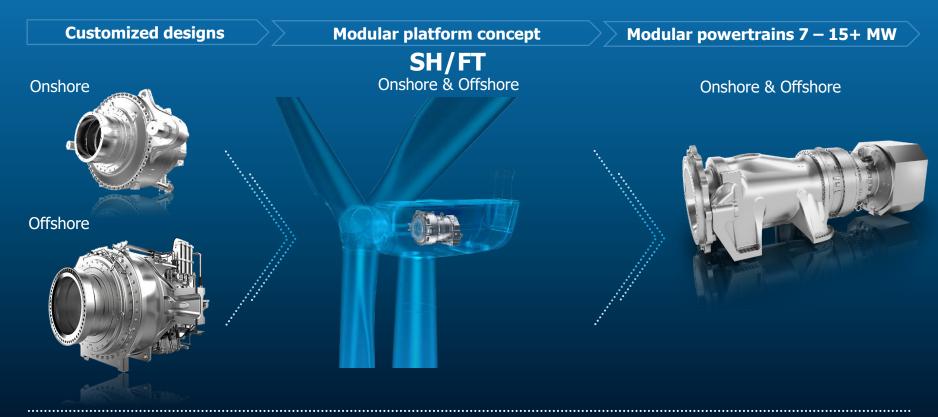
Turbines with ZF gearboxes

°°° > 1,000,000

Households per month that we convert to green energy



Full Coverage of Onshore and OffshoreGrow through innovation







ZF Wind Power Digitalization © ZF Friedrichshafen AG

Thrive - Wind Power Service





Up-tower and On-site repairs Replacement of kits & parts at site by field technicians



Workshop Repairs

Refurbishment of gearboxes



Replacement Units Pool gearboxes (New + Reman.) at regional locations



Spare Parts Management Kits & Spares for market



Partner training

Train customers tech. for up-tower repairs



Digital OfferServices powered by Analytics



Reducing the cost of energy, using data

- Reduce CAPEX by reducing uncertainty in design factors
- Increase Power Output and Turbine Availability
- Enable Lifetime Extensions
- Reduce Operational Expenditures

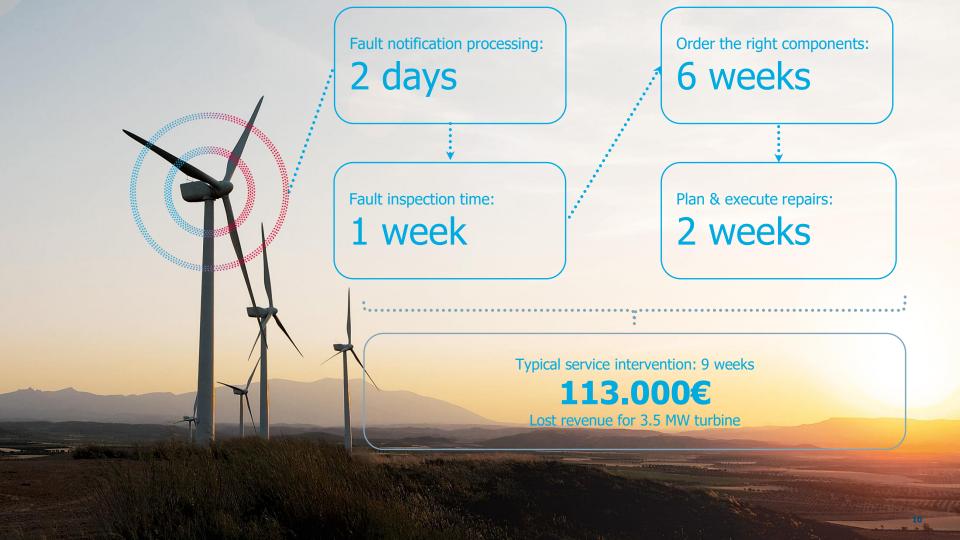


Wind sector challenge

The gearbox is a critical wind turbine component. Existing value chain is fragmented and reactive. Failures of components lead to:

- Lost revenue
- High emergency repair costs
- Ultimately, an increase in Levelized Cost of Energy





Reducing the cost of energy, using data



Life Cycle Monitor

Performance Data and SCADA Data





Gearbox Expertise

Failure modes and solutions



Life Cycle Analytics

Consumed and remaining lifetime analytics



Digital Birth Certificate

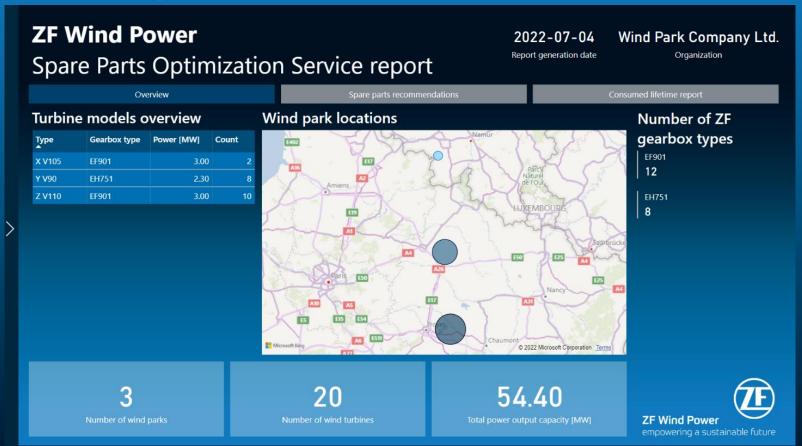
Design Models, As-built Gearbox Information

SPARE PARTS OPTIMIZATION



External Service Intervention Data

Demo SPOS Report: Overview

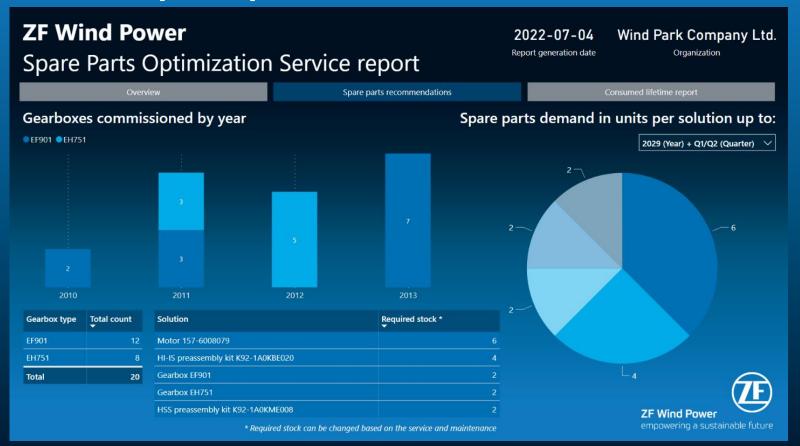




ZF Wind Power Digitalization

13

Demo SPOS Report: Spare Parts Recommendation





Demo SPOS Report: Consumed Lifetime





ZF Wind Power Digitalization © ZF Friedrichshafen AG

15



SPARE PARTS OPTIMIZATION

A ZF Service powered by Analytics

- Reduced downtime
 by having the right parts at the right time
- Reduced costs
 by optimizing the stock levels
- Improved convenience by having ZF service support
- Improved transparency
 by having access to ZF domain knowledge



ZF Wind Powerempowering a sustainable future together